

Barron Medical Center, Mayo Health System  
1222 East Woodland Avenue  
Barron, WI 54812  
(715) 537-3186

Type:           GMS Critical Access Hospital  
Control:       Other Not for Profit  
Fiscal Year:   01/01/02 to 12/31/02

County:           Barron  
Analysis Area:   West Central (5A)  
Volume Group:    2

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 5A		Volume Group 2		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	30.4%	57.4%	0.53	40.7%	0.75	30.0%	1.01	34.0%	0.89
Obstetrics	27.3%	39.6%	0.69	25.7%	1.06	16.4%	1.66	33.8%	0.81
Pediatrics	17.5%	48.0%	0.37	19.5%	0.90	6.4%	2.72	10.7%	1.64
Total hospital	29.6%	55.9%	0.53	40.7%	0.73	28.9%	1.02	33.1%	0.90
Average Census (Patients)									
Adult medical-surgical	6.7	30.4	0.22	14.0	0.48	5.7	1.17	7.5	0.89
Obstetrics	0.5	3.9	0.14	1.5	0.35	0.2	2.54	0.7	0.81
Pediatrics	0.2	1.8	0.10	0.1	2.00	0.0	5.90	0.1	1.64
Total hospital	7.4	55.4	0.13	21.3	0.35	7.2	1.03	8.3	0.90
Average Length of Stay (Days)									
Adult medical-surgical	3.6	3.9	0.92	3.2	1.12	3.3	1.11	3.4	1.07
Obstetrics	2.6	2.4	1.08	2.3	1.14	2.1	1.21	2.6	0.99
Pediatrics	1.8	2.4	0.75	2.1	0.88	1.8	1.04	1.8	1.03
Total hospital	3.5	4.3	0.80	3.3	1.05	2.2	1.58	3.3	1.06
Surgical Operations									
Inpatient	259	1,424	0.18	546	0.47	161	1.61	356	0.73
Outpatient	708	3,187	0.22	1,316	0.54	905	0.78	598	1.18
Inpatient as % of all surgeries	26.8%	30.9%	0.87	29.3%	0.91	15.1%	1.77	37.3%	0.72
Outpatient Visits									
Non-emergency visits	26,768	75,046	0.36	34,358	0.78	28,464	0.94	25,403	1.05
Emergency visits	3,573	14,086	0.25	6,829	0.52	5,806	0.62	3,800	0.94
Full-time Equivalents (FTEs)									
Administrators	1.0	14.8	0.07	9.4	0.11	4.7	0.21	1.0	1.00
Nurses, licensed	33.2	160.1	0.21	68.9	0.48	29.7	1.12	30.1	1.10
Ancillary nursing personnel	1.4	54.3	0.03	29.3	0.05	8.9	0.16	1.3	1.10
All other personnel	96.3	384.2	0.25	155.7	0.62	78.0	1.23	91.2	1.06
Total FTEs	131.9	613.5	0.21	263.3	0.50	121.3	1.09	123.6	1.07
FTEs per 100 Patient Census (Adjusted)									
Administrators	5.1	14.6	0.35	20.7	0.25	23.2	0.22	5.2	0.97
Nurses, licensed	169.1	157.9	1.07	151.1	1.12	145.5	1.16	157.5	1.07
Ancillary nursing personnel	7.1	53.6	0.13	64.1	0.11	43.6	0.16	6.7	1.07
All other personnel	491.0	378.9	1.30	341.3	1.44	382.7	1.28	477.0	1.03
Total FTEs	672.4	605.0	1.11	577.2	1.16	595.0	1.13	646.4	1.04

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	25	Health maintenance		Beds set up and staffed	10	Bassinets	4
Discharges	999	organization (HMO)	Yes	Discharges	179	Total births	75
Inpatient days	2,702	Preferred Provider		Inpatient days	1,537	Newborn days	180
		organization (PPO)	Yes				

Barron Medical Center, Mayo Health System  
Barron

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
-----							
General Medical-Surgical:							
Adult medical-surgical, acute	1	22	675	2,439	30.4%	6.7	3.6
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	5	0	0	0	. %	0.0	.
Hospice	4	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	2	0	0	0	. %	0.0	.
Pediatric, acute	1	1	35	64	17.5%	0.2	1.8
Obstetrics	1	2	77	199	27.3%	0.5	2.6
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	2	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.
-----							

Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
-----							
Administrators/asst. administrators	1	0	1.0	Radiological services personnel	4	2	5.2
Physicians and dentists	0	0	0.0	Occupational therapists	0	0	0.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	15	27	31.3	Physical therapists	4	0	4.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	3	1	3.8
Licensed practical nurses	0	3	1.9	Recreational therapists	0	0	0.0
Ancillary nursing personnel	1	1	1.4	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	2	1.7
Nurse Practitioners	0	0	0.0	All other health professionals	8	17	16.0
Medical records personnel	4	4	6.7	All other personnel	22	44	45.4
Pharmacy personnel	1	1	1.2	-----			
Clinical laboratory personnel	9	4	12.3	TOTAL	72	106	131.9

Barron Medical Center, Mayo Health System  
Barron

Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$15,379,841	Cash and cash equivalents	\$75,033	Current liabilities	\$978,123
Less deductions	2,324,398	Net Patient receivables	1,968,062	Long-term debt	0
Net patient revenue	13,055,444	Other receivables	0	Other liabilities	-400,557
Plus other revenue	373,937	Land, bldgs and equip: Net	4,218,489	Subtotal	626,735
Total revenue	13,429,381	Other assets	4,330,617		
Less expenses	10,838,572			Unrestricted fund balance	9,965,466
Nonoperating gains/losses	-91,061	Total Assets	\$10,592,201	Total liabilities & fund balance	\$10,592,201
Net Income	\$2,499,748			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [ \$8,185,770]	53.2%	41.7%	1.28	43.8%	1.22	45.6%	1.17	54.3%	0.98
Medical Assistance [ \$900,474]	5.9%	9.0%	0.65	7.8%	0.75	7.8%	0.75	6.2%	0.94
Commercial [ \$4,490,998]	29.2%	43.2%	0.68	42.3%	0.69	39.7%	0.74	31.8%	0.92
All other [ \$1,802,600]	11.7%	6.1%	1.92	6.1%	1.91	6.9%	1.70	7.7%	1.53
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$1,563,037]	10.2%	23.7%	0.43	23.2%	0.44	21.9%	0.46	22.9%	0.44
Medical Assistance [ \$486,534]	3.2%	6.0%	0.53	4.9%	0.64	4.0%	0.79	3.6%	0.87
Commercial [ \$185,957]	1.2%	9.4%	0.13	6.5%	0.19	6.1%	0.20	1.8%	0.68
Charity care [ \$62,575]	0.4%	1.2%	0.34	0.8%	0.50	0.7%	0.56	0.4%	1.03
All other [ \$26,295]	0.2%	1.4%	0.12	1.0%	0.17	0.9%	0.20	0.1%	1.58
Total deductions [ \$2,324,398]	15.1%	41.7%	0.36	36.4%	0.42	33.7%	0.45	28.8%	0.52
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	2.8%	5.1%	0.55	3.2%	0.86	2.9%	0.95	2.8%	1.01
Net gains/losses as % of net income	-3.6%	5.3%	-0.69	5.8%	-0.63	0.4%	-9.24	4.7%	-0.78
Expenses as % of Total Expenses									
Salary/fringe benefit[ \$6,120,672]	56.5%	47.8%	1.18	52.1%	1.08	51.8%	1.09	56.5%	1.00
Supplies and services[ \$3,634,926]	33.5%	40.5%	0.83	36.4%	0.92	34.0%	0.99	30.8%	1.09
Capital component [ \$756,298]	7.0%	8.7%	0.80	8.1%	0.86	10.0%	0.69	8.1%	0.86
Bad debt [ \$326,676]	3.0%	3.0%	1.01	3.4%	0.88	4.1%	0.73	4.6%	0.66
Fiscal Statistics									
Operating margin	19.3%	6.1%	3.19	9.2%	2.09	6.0%	3.24	5.0%	3.87
Total hospital profit margin	18.7%	6.4%	2.94	9.7%	1.93	6.0%	3.13	5.2%	3.59
Return on equity	25.1%	10.0%	2.51	12.2%	2.05	12.9%	1.95	7.6%	3.31
Current ratio	2.5	2.5	0.98	3.0	0.83	1.6	1.51	3.2	0.78
Days in net patient accounts receivable	55.0	57.8	0.95	61.1	0.90	66.9	0.82	.	.
Average payment period	34.7	52.6	0.66	48.8	0.71	68.0	0.51	41.0	0.85
Equity financing	94.1%	56.2%	1.67	65.6%	1.44	49.6%	1.90	82.4%	1.14
Long-term debt to equity ratio	0.0	0.5	0.00	0.3	0.00	0.6	0.00	0.0	.
Times interest earned	.	5.0	.	9.2	.	4.0	.	.	.
Total asset turnover	1.3	0.9	1.44	0.8	1.54	1.1	1.19	1.2	1.06
Average age of plant: years	12.1	9.5	1.27	9.3	1.30	9.2	1.32	11.5	1.05
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	6.2%	.
Output gross rev (% of total gross pt. rev)	64.0%	44.1%	1.45	53.4%	1.20	65.7%	0.97	57.5%	1.11
Net Revenue Statistics									
Inpatient net revenue per discharge	\$6,366	\$7,870	0.81	\$5,095	1.25	\$3,434	1.85	\$4,908	1.30
Inpatient net revenue per day	\$1,920	\$1,834	1.05	\$1,516	1.27	\$1,535	1.25	\$1,524	1.26
Outpatient net rev per visit	\$267	\$343	0.78	\$342	0.78	\$232	1.15	\$178	1.50